

Fleet Program

As any Fleet manager knows, time is money. Invest your time in a program that dares to venture with you. My GM Partner Perks does just that. Benefits include marketing support, training resources and business tools that can help drive profitability, productivity and, most importantly, your bottom line. With your first purchase, you can start to take advantage of these exclusive benefits and discounted resources.

| BENEFIT PACKAGE | | Single Shop | | Multi-Shop | | Minimum of 5 Shops | |
|----------------------|--|-------------|-------------|---------------------------|---------------------------|--------------------|--|
| | | PERKS+ | PRO PERKS++ | PERKS+ | PRO PERKS++ | | |
| PROGRAM PILLARS | | | | | | | |
| REWARDS & INCENTIVES | Annual Fee | \$0 | \$0 | \$0 | \$0 | | |
| | Average Monthly Purchases Required During Program Period | \$2,500 | \$5,000 | \$2,500 Avg. Per Location | \$5,000 Avg. Per Location | | |
| | Trade Offers | Y | Y | Y | Y | | |

As a Fleet partner, you will be eligible for discounts on the eligible parts that you purchase every day, along with additional trade offers on select parts each quarter.

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|-------------------|-------------------------------|-------------|--------------------|------------|--------------------|--------------------|--|
| | | PERKS+ | PRO PERKS++ | PERKS+ | PRO PERKS++ | | |
| PROGRAM PILLARS | | | | | | | |
| MARKETING SUPPORT | Point-of-Sale and Merchandise | Y | Y | Y | Y | | |
| | Digital Support | Y-Discount | Y-Premium Discount | Y-Discount | Y-Premium Discount | | |
| | ACDelco Uniform & Apparel | Y | Y | Y | Y | | |

There are many perks for you to take advantage of when servicing your fleet. Get access to digital signage and branded merchandise, as well as uniforms and apparel, all of which have been designed to increase your fleets visibility. In addition, you'll receive digital support that includes website, search and social media made to keep your business at the forefront and reduce related operating expenses.

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|------------------|-----------------------------|---------------------------|------------------------------|------------------------------|------------------------------|--------------------|--|
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| PROGRAM PILLARS | | | | | | | |
| REPAIR RESOURCES | GMSI Annual Subscription | \$900 Annual Subscription | \$900 Annual Subscription | \$900 Annual Subscription | \$900 Annual Subscription | | |
| | TIS2Web Annual Subscription | \$995 Annual Subscription | \$995 Annual Subscription | \$995 Annual Subscription | \$995 Annual Subscription | | |
| | Annual Training Fee | \$0 | \$0 | \$0 Annual Fee for all Shops | \$0 Annual Fee for all Shops | | |
| | Technical Assistance | Y-Discount | Y-Premium Discount | Y-Discount | Y-Premium Discount | | |
| | Service Info Subsidy Credit | N | \$600 a Year \$50 a Month | N | \$600 a Year \$50 a Month | | |

Partners receive training with no annual fees on emerging technologies as well as access to Techline Information Systems, diagnostic support and GM Service information to keep your shop and employees up to date as well as to receive subscription discounts to help lower your labor costs.

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| PROGRAM PILLARS | | | | | | | |
| PROFITABILITY & PRODUCTIVITY | Consumer Assurance | \$50/hr up to 3 Hours Other Labor Hours = 3-HR Max | Door Rate Capped at \$100 HR Other Labor Hours Based on MAPS evaluation | \$50/hr up to 3 Hours Other Labor Hours = 3-HR Max | Door Rate Capped at \$100 HR Other Labor Hours Based on MAPS evaluation | | |
| | Roadside Assistance* | Y | Y | Y | Y | | |
| | Business Discounts | Y | Y | Y | Y | | |

Help drive your business' profitability potential with programs such as Consumer Assurance and Roadside Assistance. Giving your customers peace of mind, will help strengthen your own bottom line, while you receive program discounts, which can assist in lowering your business costs so that you can stand to make more.

*Roadside Assistance Discount provided by Allstate.

GM reserves the right to audit, modify or cancel this program at any time.